

SYMPHONY®

CONTRACT INFORMATION FOR CONTRACT NO. 210305 FURNITURE, FURNISHINGS, AND SERVICES



“Symphony Tables 210305 Furniture, Furnishings, and Services” MUST BE noted on the quote and purchase order.

The school, non-profit, state, city and federal entity must be a member of the TIPS contract, they can sign up free of charge on the following website www.tips-usa.com.

The reseller/dealer must be an Authorized dealer on the TIPS site in order to quote or purchase on the contract. Please contact rwhite@symphonytables.com to be added to the list.

The member and or reseller/dealer must acquire a quote from Symphony at the TIPS net price, again the contract name and number must be on the quote.

The end-user or reseller/dealer may send the purchase order direct to TIPS tipspo@tips-usa.com or to Symphony service@symphonytables.com

Below is the discount structure for this contract:

Delivered & Installed discounts:	Spiff:	Rebate:
up to \$25k list 52% off	3%	23%
\$25k-\$50k list 54% off	3%	23%
\$50k-\$200k list 56% off	2.5%	22%
\$200k + list 58% off	2%	21%

Minimum order / Freight charge

Orders for \$5,000 or more list (contiguous U.S.): freight and minimum order charges included

Orders less than \$5,000 list (contiguous U.S.):

Zone 1 \$200 net

Zone 2 \$260 net

Please contact Symphony for additional sheets for the end-user and the dealer when ordering from the TIPS contract.