

# SYMPHONY

## CONTRACT INFORMATION FOR CONTRACT NO. 210305 FURNITURE, FURNISHINGS, AND SERVICES



**“Symphony Tables 210305 Furniture, Furnishings, and Services” MUST BE noted on the quote and purchase order.**

The school, non-profit, state, city and federal entity must be a member of the TIPS contract, they can sign up free of charge on the following website [www.tips-usa.com](http://www.tips-usa.com).

The reseller/dealer must be an Authorized dealer on the TIPS site in order to quote or purchase on the contract. Please contact [rwhite@symphonytables.com](mailto:rwhite@symphonytables.com) to be added to the list.

The member and or reseller/dealer must acquire a quote from Symphony at the TIPS net price, again the contract name and number must be on the quote.

The end-user or reseller/dealer may send the purchase order direct to TIPS [tipspo@tips-usa.com](mailto:tipspo@tips-usa.com) or to Symphony [service@symphonytables.com](mailto:service@symphonytables.com)

Below is the discount structure for this contract:

<b><u>Delivered &amp; Installed discounts:</u></b>	<b><u>Spiff:</u></b>	<b><u>Rebate:</u></b>
up to \$25k list 52% off	3%	23%
\$25k-\$50k list 54% off	3%	23%
\$50k-\$200k list 56% off	2.5%	22%
\$200k + list 58% off	2%	21%

Please contact Symphony for additional sheets for the end-user and the dealer when ordering from the TIPS contract.